

JAN SOUTHERN

ESTEEMED SPEAKER
ACCOMPLISHED COACH/MENTOR

With over 40 years of experience in the realm of business optimization and cost-effective strategies, Jan is a seasoned professional dedicated to revolutionizing company efficiency. From collaborating with large corporations encompassing over 1,000 employees to small 2-person offices, Jan's expertise lies in meticulously analyzing processes, policies, and procedures to drive enhanced performance.

Jan's forte lies in crafting bespoke solutions that align with each company's vision, bolstering their bottom line and staffing dynamics. A visionary in setting policies that resonate with company objectives, Jan is renowned for transforming challenges into opportunities for growth. With a knack for unraveling inefficiencies and boosting net income, Jan is the go-to expert for businesses looking to thrive in today's competitive landscape.



SAMPLE INTERVIEW QUESTION

- How do you go about looking at a company's processes and helping them to become more efficient or cost-effective?
- Once you have identified that a process needs to be updated, what are the next steps?
- How does a company work with you throughout a Process Improvement project?
- When companies hear about a Reengineering or Process Improvement Project, they immediately think "You are just going to come in and tell us to cut staff to achieve any savings". How do you address that?
- Tell us about some of the clients you have worked with and the successes achieved.
- What are the "Three Ps" for Extending Longevity?

SPEAKING TOPICS



TO BOOK JAN TO SPEAK:
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